

## Director, Investments (Asia)

**Location:** Singapore

### **Company Overview:**

New Forests is a globally renowned investment management firm with a strong focus on sustainable forestry, nature-based solutions, and related sectors. With over USD 7 billion in assets under management across more than 1.2 million hectares of land, we are committed to driving positive environmental and social impact. Our investment portfolio comprises sustainable forest plantations, areas of natural forest conservation, carbon projects, timber processing, and agriculture. New Forests envisions the forest sector as a pivotal driver in the transition to a sustainable future, contributing to nature-based climate solutions, sustainable timber for the circular bioeconomy, and the overall development of regional economies and rural communities. Our presence extends across Australia, New Zealand, Southeast Asia, Kenya, and the United States. For more information, please visit <https://newforests.com/>.

### **Position Overview:**

As the Director of Investments for the Asia region, you will be a pivotal leader in our Singapore office, responsible for spearheading the investment team's efforts and executing New Forests' investment strategy in Asia. Your role will involve identifying, evaluating, and executing sustainable investments within nature-based solutions, forestry, and related sectors across the region while upholding our mission of generating attractive returns and driving meaningful environmental and social change.

### **Key Responsibilities:**

1. **Investment Strategy Execution:** Lead the implementation of New Forests' investment strategy in Asia, ensuring alignment with the company's overall vision and objectives. Identify promising investment opportunities in sustainable forestry, nature-based solutions, and related sectors that align with our values and mission.
2. **Technical Expertise:** Demonstrate a deep understanding of impact investments, voluntary carbon markets, and the technical aspects of carbon projects. Evaluate carbon project feasibility, assess potential risks, and ensure investments adhere to rigorous standards and protocols.
3. **Team Leadership:** Manage and mentor the investment team in Singapore, fostering a collaborative and mission-driven work environment. Provide guidance and support to team members in deal sourcing, due diligence, and investment decision-making processes.
4. **Deal Origination and Execution:** Oversee the entire investment process, from deal origination to execution. Conduct rigorous evaluations of investment opportunities, considering financial viability, environmental impact, and social sustainability.
5. **Portfolio Management:** Monitor and manage the performance of existing investments in the Asia region. Optimize asset value and implement strategies to achieve sustainable financial returns while upholding responsible land management practices.
6. **Stakeholder Engagement:** Establish and maintain strong relationships with key stakeholders, including local communities, conservation organizations, governmental agencies, industry partners, and carbon credit buyers. Leverage your strong network in the Southeast Asia region to identify opportunities and drive positive impact.

7. **ESG Integration:** Integrate environmental, social, and governance (ESG) considerations into the investment decision-making process. Ensure that investments meet stringent sustainability standards and contribute to New Forests' responsible forestry practices.
8. **Reporting and Advocacy:** Prepare regular investment reports, impact assessments, and updates for senior management, investors, and external stakeholders. Advocate for sustainable practices and the importance of nature-based solutions in the investment industry.

#### **Qualifications and Requirements:**

- Bachelor's degree in Finance, Business, Environmental Science, or a related field. Advanced degree (e.g., MBA, Master's) preferred.
- Proven experience in impact investments, sustainable forestry, nature-based solutions, or related fields, with a minimum of 10 years of experience in a senior investment management role.
- Demonstrated expertise in voluntary carbon markets, carbon project development, and carbon credit transactions.
- Strong technical knowledge of carbon accounting and certification standards (e.g., VCS, Gold Standard).
- Extensive network and relationships in the Southeast Asia region, particularly with key stakeholders in forestry, conservation, and carbon-related sectors.
- Demonstrated leadership skills, with a track record of leading and managing investment teams effectively.
- Excellent analytical and financial modeling skills, with the ability to assess investment opportunities and risks effectively.
- Outstanding communication and presentation abilities, capable of engaging with stakeholders at all levels.
- A passion for sustainable investing and a commitment to environmental conservation and responsible business practices.

#### **What can we offer?**

Our environment is busy and supportive, and the team is professional but relaxed. If you join us, you would be joining a growing, fast paced business which is an environmental and sustainable leader in forestry investment. You will also be working with professionals who are passionate about their work!

We pride ourselves on having a supportive New Forests culture that is inclusive to all and we would love to learn how you can bring your unique skills and experience to our business. If you have experience in any of these areas, we encourage you to apply for our roles, even if you only meet some of the criteria.

To apply, please provide your resume and cover letter, explaining your interest and qualifications for the position, in PDF format, to [careers@newforests.com.au](mailto:careers@newforests.com.au). Phone calls will not be accepted.

New Forests is a Certified B Corp and an Equal Opportunity Employer that values diversity and inclusion. We offer flexible working arrangements to all employees to support their work/life balance. We look forward to welcoming a dynamic and results-driven professional to join our team and lead impactful investments in the Asia region.