

## Manager, Investments – North America

**Location:** East Coast of United States Preferred - Remote

New Forests ([www.newforests.com.au](http://www.newforests.com.au)) seeks a qualified candidate for the position of Manager, Investments based in the United States. This role will be critical in supporting the growth of New Forests' North American and global growth strategies. In this role you will be primarily responsible for aiding with New Forests' timberland and forest carbon investment strategies in the North America, including the identification of investment opportunities, undertaking due diligence, presentation of investment recommendations, and financial settlement matters. The preferred location for this position is the East Coast, but we are geographically flexible. As this role is remote, it will require attendance at in-person company meetings as agreed, along with frequent domestic travel for role-specific responsibilities.

New Forests is an investment management business executing industry-leading strategies in forestry, agriculture, processing and logistics infrastructure, carbon sequestration, and conservation. We seek to manage sustainable landscapes for production and conservation and to generate shared value for our clients and the communities where we operate. Founded in 2005, we offer institutional investors dedicated investment strategies in Australia-New Zealand, North America, Southeast Asia, and Africa and have approximately USD 8 billion in assets under management, covering 3.2 million acres. We manage sustainable forestry assets, forest carbon projects, agricultural assets, rural land, and timber processing infrastructure such as ports and mills. New Forests is headquartered in Sydney, with offices in San Francisco, Melbourne, New Zealand, Singapore, and Nairobi. Our US team works remotely.

New Forests believes that sustainably managed forest and agricultural landscapes can play a significant role in mitigating the impacts of climate change, while also providing valuable economic, social, and environmental returns.

### Responsibilities:

In this role you will be a key member of the Investments team and work closely with various teams across our US and global business to successfully execute New Forests' US investment strategy. As Manager, Investments your role will be visible by New Forests' Executive Committee and Investment Committees, and you will be expected to influence the direction of the Investment Team.

Specifically, this position will be responsible for leading sophisticated and complex investment processes, including:

- Leading acquisition and disposition processes, including coordinating a multi-disciplinary transaction team that includes the breadth of New Forests key functional groups and external stakeholders
- Preparation and presentation of investment recommendations to New Forests' Investment Committees and clients.
- Coordination with New Forests' Investor Relations team in preparation and presentation of client-facing investment materials.
- Transaction structuring, price and contract negotiation, due diligence and closing.
- Establishing appropriate acquisition valuation and underwriting assumptions in detailed Excel DCF models.
- Coordination with New Forests' Investment Analytics and Asset Management teams in due diligence.
- Management of external due diligence consultants.
- Collaboration with New Forests' Sustainability & Impact team regarding compliance with New Forests' ESG investment requirements
- Origination and pipeline development of forestry and carbon acquisition opportunities
- Contribution to internal and external reporting, and process improvement related to investments workflow.
- Communication with current and prospective clients, including supporting New Forests' Investor Relations team in marketing and capital raising efforts.

### New Forests, Inc

315 Montgomery Street, Suite 1003  
San Francisco, CA 94105  
(415) 321-3300 | [www.newforests.com.au](http://www.newforests.com.au)

**We encourage candidates with the following qualifications to apply for this role:**

- Demonstrated experience managing investment processes (timberland, agriculture, real estate), including origination, valuation, negotiations and investment structuring, and closing
- Self-motivated with a demonstrated ability to collaborate across multiple teams
- Demonstrated experience in project management, with an ability to manage concurrent workstreams and meeting deadlines
- Demonstrated personal commitment to natural climate solutions and/or climate change mitigation OR a demonstrated and knowledgeable interest in sustainability and responsible investment
- 3-5 years of experience in forestry, US regulated and voluntary carbon markets, conservation, agriculture, real assets, private equity, valuations, or impact investing, or an equivalent combination of education and experience
- Minimum bachelor's degree in forestry, business, economics, finance, environmental management/ science, agriculture or equivalent. Advanced degree a plus.
- Demonstrated experience with real asset purchase and sale agreements, and other transaction documentation
- Excellent writing, editing, and verbal communication skills with ability to communicate complex information through presentations, briefing notes, investment committee papers and other media; able to work across teams in New Forests to develop these materials in a timely and high-quality manner.
- Flexibility towards extra hours in busy periods
- Ability to adapt to change quickly and effectively. Can work in a variety of environments and achieve goals with a diverse range of counterparties
- High degree of proficiency in Microsoft Office (Word, PowerPoint, Excel), especially in building complex excel DCF valuation models
- Willingness and availability to travel
- Currently eligible to work in the United States

**What can we offer?**

Our environment is active and supportive, with a focus on work life balance. New Forests' team boasts an impressive range of professionals that operate in a relaxed business setting. If you join us, you will be joining a growing, fast paced business which is a leader in sustainable forestry and landscape investment globally. You will also be working with professionals who are passionate about their work! We offer professional development opportunities that will help accelerate your career.

**Applying for this role:**

We pride ourselves on having a supportive New Forests culture that is inclusive to all and we would love to learn how you can bring your unique skills and experience to our business. If you have experience in any of these areas, we encourage you to apply for our roles, even if you only meet some of the criteria.

To apply, please provide your resume and cover letter, explaining your interest and qualifications for the position, in PDF format, to [careers@newforests.com.au](mailto:careers@newforests.com.au)

Phone calls will not be accepted.

New Forests is a Certified B Corp and an Equal Opportunity Employer that values diversity and inclusion. We offer flexible working arrangements to all employees to support their work/life balance.

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